



Managing Director, Fundraising

Changing Our World is expanding our Fundraising team and is seeking motivated, entrepreneurial candidates with a passion to change the world through the power of philanthropy. We are seeking to hire a Managing Director to join our fundraising team. The primary role of a Managing Director will be to supervise a range of client engagements and provide strategy, advice and guidance to our clients. This position will require domestic travel. A valid driver's license required.

Client Service

- Experience working with nonprofit organizations to help achieve fundraising goals
- Experience with capital campaigns preferred
- Capable of working effectively with board members, staff members, volunteers, consultants and donors/prospects
- Skills in creating and managing complex workplans tied to specific project outcomes
- Experience working with and reporting to senior executives and managing junior staff
- Excellent interpersonal, analytical and organizational skills
- A team player with an attitude of service and ability to motivate others
- Ability to quickly adjust to changing and/or unexpected circumstances

Desired Skills & Experience

- Bachelor's degree
- Eight-plus years of experience working with nonprofit organizations to help achieve fundraising goals
- Understanding of fundraising and philanthropy
- Strong project management skills including demonstrated expertise in coordinating multiple work streams and managing clients and staff while maintaining client satisfaction
- Exceptional communication skills (both verbal and written) and an ability to establish rapport with clients and potential clients
- Proficiency in Microsoft Office Suite (including full competency in Excel)

Company Description: Changing Our World, Inc. is a philanthropy firm that knows management and a management firm that knows philanthropy. We have extensive experience designing, building and managing the implementation of strategic initiatives that enable nonprofits, foundations and corporations to achieve their philanthropic goals.

Headquartered in New York, we also have offices in Boston, Dallas, Pittsburgh and Washington DC. We are the only philanthropy and management consulting firm to be owned by a Fortune 200 Company, Omnicom (NYSE: OMC). Through this relationship, Changing Our World has access to the best communications, public relations, and branding expertise available, and is well-positioned to assist our clients in taking their fundraising and philanthropic initiatives into broader public realms.



How to Apply:

Please submit your resume and cover letter to: hr@changingourworld.com

We are an Equal Opportunity Employer. No agencies, phone calls or faxes please.

It is the policy of Changing Our World to provide equal opportunities for employment and advancement to qualified individuals without regard to race, color, religion, creed, national origin, sex, age, sexual orientation, marital status, disability or veteran status.